Contrast Security Managed Security Service Provider (MSSP) Program

With the exponential increase in cyber attacks on software, customers are turning to managed service providers to help protect their applications.

Amplify the value of your security services with the only application security solution that covers the entire software development lifecycle – from build, test, stage, to production.

CONTRAST SECURITY MANAGED SECURITY SERVICE PROVIDER (MSSP) PROGRAM

Application security is at the forefront of the cyber attack war. Customers are turning to MSSPs as a way to help augment their application security and further bolster their security posture. MSSPs must consider the solutions they are using to secure their clients applications and consider depth and breadth of the platform leveraged to secure applications.

The goal of the managed security provider should be to harden and protect application code with a defense-in-depth mindset across the entire software development lifecycle. Partnering with Contrast Security provides MSSP's with the platform solutions and team to support this goal.

CONTRAST SECURE CODE PLATFORM DELIVERS FOR MSSPS

Contrast's approach to application security differs from the competition by leveraging embedded technology in the application to identify vulnerabilities, mitigates risk, and provide steps for remediation. While other vendors focus on the Shift Left approach, Contrast's Secure Code Platform Solutions focuses on Shifting Smart with developer-friendly technologies across the entire software development lifecycle (SDLC) by providing detection, protection and security at the points where they are most effective..

And this technology is primed for MSPs to take full advantage and be the security advocate for their customers with:

- One unified platform that spans the entire software development lifecycle

- Instant and continuous feedback for developers to help them secure as they code

- Cloud native development security locking down both AWS Lambda functions and Microsoft Azure functions

- Runtime application self protection that hardens your application stack against zero-day vulnerabilities.

Why Choose Contrast for Your Customers?

Continuous & Automated AST

Industry validated application security solution that provide continuous vulnerability detection across the entire development lifecycle

Comprehensive Solution

Only solution provider that covers the entire software development lifecycle – from build, test, stage, to production.

Enterprise Proven

Some of the leading companies in healthcare, finance, and banking rely on Contrast for their application security.

Contrast Security solutions can drive additional services you can offer to deliver value for your customers and incremental revenue for your company. By leveraging our solutions, you can provide rich additional service offerings such as:

Secure Coding	Real-Time Vulnerability Monitoring	Application Security Testing/ Scanning	DevSecOps Transformation
API Security	Serverless Security	Supply Chain Security	Zero Day Attack Protect
SBOM Creation	Compliance	Threat Modeling	Attack Visibility & Intelligence
Application Protection	CNAAP	Zero-Trust	Cloud Migration

Contrast Application Security Platform – Enable teams to protect their applications against the next generation of cyber threats
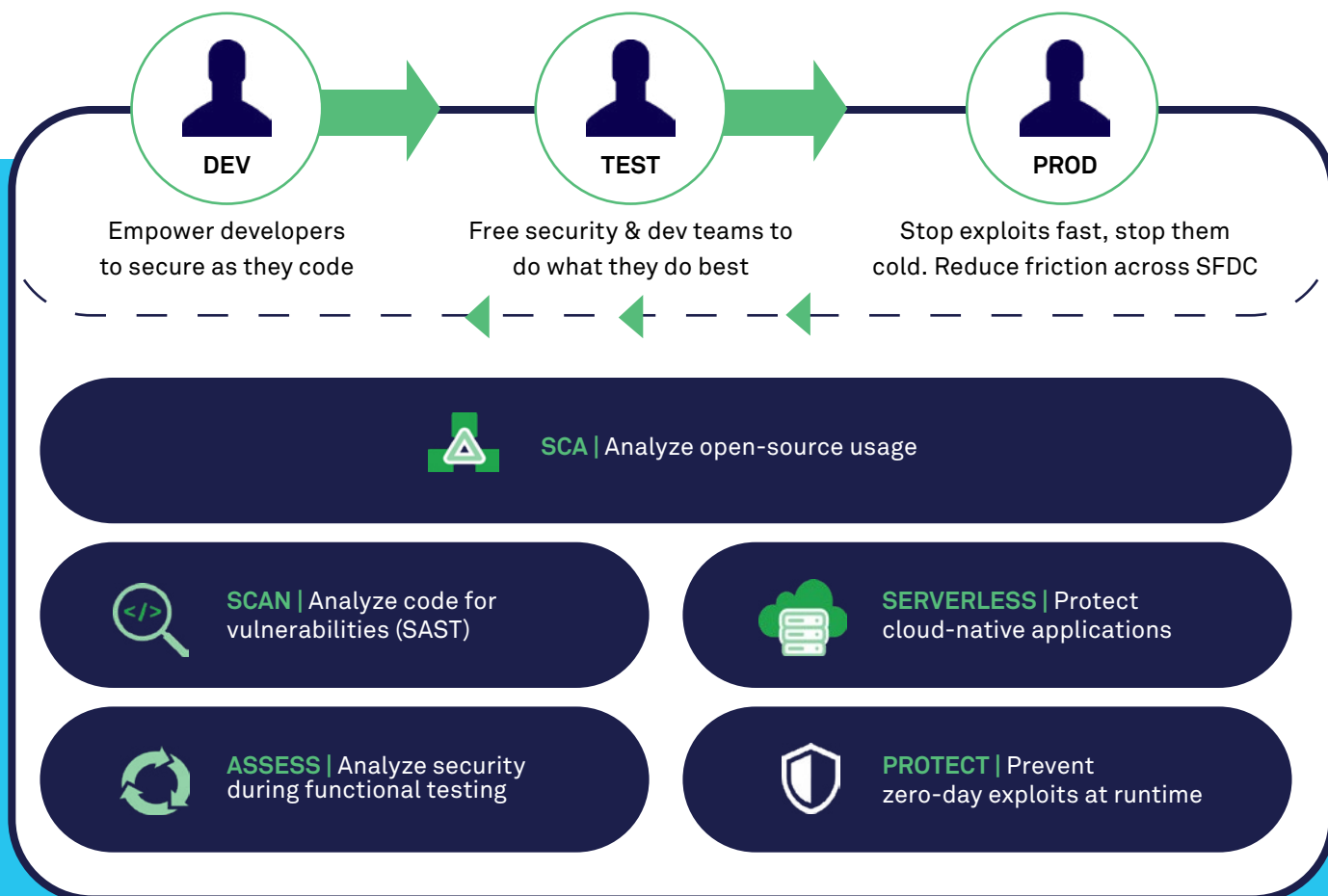
The Contrast Platform provides a complete application security solution that empowers modern software teams to protect their applications against the next generation of cyber threats. From embedded run-time protection and visibility into production code to continuous vulnerability management and threat monitoring, Contrast delivers better application security with less effort and cost.

Contrast integrates with Agile and DevOps processes by operating within the application, which means it can solve the challenges legacy security tools present in modern software environments. Contrast leverages instrumentation to embed security within the application runtime, making it an inside-out approach to application security. This removes the guesswork of outside-in application security tools, delivering accuracy, efficiency, and scalability of modern software demands.

Contrast accelerates DevOps by removing security bottlenecks from application development and reducing the noise of false positives. It also provides runtime observability of application code in production to protect known and unknown vulnerabilities from being exploited.

The Contrast Unified Platform

Protect from DEV-Through-PROD and beyond with One Solution

DEV

Empower developers to secure as they code

TEST

Free security & dev teams to do what they do best

PROD

Stop exploits fast, stop them cold. Reduce friction across SFDC

SCA | Analyze open-source usage

SCAN | Analyze code for vulnerabilities (SAST)

SERVERLESS | Protect cloud-native applications

ASSESS | Analyze security during functional testing

PROTECT | Prevent zero-day exploits at runtime

Contrast Assess – Empowering developers to secure the code that matters

Contrast Assess is an essential tool for DevOps teams to quickly identify and remediate security issues in their applications before an attack occurs. It enables the visibility of data flows across the entire application stack, allowing MSSP's to help developers quickly find and fix vulnerabilities without involving security experts and without specialized security expertise.

Contrast SCA – Easily monitor and protect open–source software

Contrast Assess is an essential tool for DevOps teams to quickly identify and remediate security issues in their applications before an attack occurs. It enables the visibility of data flows across the entire application stack, allowing MSSP's to help developers quickly find and fix vulnerabilities without involving security experts and without specialized security expertise.

Contrast Protect – Continuous protection against security vulnerabilities

Contrast Protect uses runtime analysis to confirm exploitability before taking action to block an attack. Contrast Protect continuously detects and prevents both known threats and zero-day attacks by leveraging multiple techniques and real time control over the runtime allowing MSSPs an opportunity to add additional security laters to their customers' environments.

Contrast Scan – Designed to help your team move forward with confidence.

We've built Contrast Scan from the ground up with modern development needs and best practices in mind, so you can keep your customers moving forward while helping address their most significant code security vulnerabilities quickly and easily.

Unlike other tools that are only useful when integrated into the entire CI/CD pipeline, Contrast Scan can be used alone or integrated into existing CI/CD pipelines to help address your customers biggest code security vulnerabilities quickly and easily. It delivers the fastest, most accurate static scanner available today.

Contrast Serverless – Continuous security testing for serverless cloud applications

Contrast Serverless finds vulnerabilities in the custom code, open source, and overly permissive functions that make up our complex cloud applications. It exposes all the application changes deployed in Amazon Web Services (AWS) Lambda and Microsoft Azure Functions, to a continuous security testing platform so you can help your customers developers and AppSec teams see and act on potential client-side vulnerabilities in near real-time.

Program Benefits

PROGRAM SUPPORT

- PSO onboarding Support
- Customer/ MSSP-owned licensing options
- On-line enablement
- Custom enablement workshops
- Customer onboarding support
- Custom integration support
- Demo tenant evailability

SALES SUPPORT

- Quarterly business reviews
- Joint Business Planning
- Sample Use cases for offering development
- Dedicated Alliances Team
- Customer Access Manager

MARKETING SUPPORT

- Access to the Partner Portal
- Partner listing in Partner Locator
- Use of Contrast Security Partner Logo
- Co-branded Marketing Assets and Tools

PROGRAM REQUIREMENTS

- Executed Managed Services Agreement
- On line certification
- Annual Program Fee
- Launch partnership offerings via Social Media, PR or other
- Ability to provide End Customer Support

Contrast Security provides the industry's most modern and comprehensive Application Security Platform, removing security roadblocks inefficiencies and empowering enterprises to write and release secure application code faster. Embedding code analysis and attack prevention directly into software with instrumentation, the Contrast platform automatically detects vulnerabilities while developers write code, eliminates false positives, and provides context-specific how-to-fix guidance for easy and fast vulnerability remediation. Doing so enables application and development teams to collaborate more effectively and to innovate faster while accelerating digital transformation initiatives. This is why a growing number of the world's largest private and public sector organizations rely on Contrast to secure their applications in development and extend protection in production.

240 3rd Street
2nd Floor
Los Altos, CA 94022
Phone: 888.371.1333
Fax: 650.397.4133

Contrast
SECURITY

contrastsecurity.com